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Liberum agrees research distribution and trading collaboration with Raymond James & Associates Inc

New agreement reinforces commitment to delivering a differentiated offering to clients globally

(LONDON) Liberum, the staff-owned investment bank based in London and New York, announces that it has entered into a research distribution and trading agreement with Raymond James & Associates, Inc. (“Raymond James”), the US-headquartered diversified financial services company, and an SEC-registered broker-dealer and FINRA member firm.

Liberum’s all-cap, pan-European equity research will be distributed to Raymond James’ institutional clients in the US and several countries in Continental Europe, significantly enhancing Liberum’s global distribution capabilities. Liberum will also become Raymond James’ preferred execution counterparty for pan-European equities.

This follows on from the successful launch of Liberum’s collaboration with CGS-CIMB in 2021, providing Asia-based institutional investors with Liberum’s research, corporate access, and trading services. The agreements with both Raymond James and CGS-CIMB bring particular benefits to Liberum’s corporate clients, opening up new geographies and access to new pools of capital through relationships with more than 2,000 investment firms globally.

Liberum’s US team, led by Julian Plant, CEO of Liberum’s North American operation, will work closely with Raymond James in the US to market Liberum’s research, provide corporate access, and develop relationships with both new and existing clients. Liberum’s US team has recently been expanded by the arrival of Tony Beckett in Equity Sales and Rachel Martin in US Corporate Access.

Bidhi Bhoma, Chief Executive Officer, Liberum, said: “We are very excited to be entering into this agreement with Raymond James, which will significantly strengthen our distribution capabilities across North America and Continental Europe. I am confident that the quality, depth and differentiation of our research product, along with expert execution, will bring value to Raymond James and its clients, and we look forward to exploring the opportunities that can be unlocked through this collaboration.”

“We are delighted to partner with Liberum. The firm’s broad, high quality research footprint and best-in-class sales and trading team make Liberum a natural fit for forging a strong relationship with Raymond James,” said Raymond James Global Head of Equities David De Luca.

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Contact

FTI Consulting

Ed Berry / Laura Ewart

+44 (0)7703330199 / +44 (0)7711387085

liberum@fticonsulting.com

About Liberum

Liberum is a leading independent UK provider of investment banking, research, sales and trading.

Founded in 2007 as a wholly staff-owned business, since inception we have aimed to provide insight, honesty and a highly personalised and value adding approach to all of our clients.

With almost 180 staff across the UK and North America, as well as well-established connections in Continental Europe, our clients benefit from our trusted relationships, expert industry knowledge and excellent track record in capital raising.

About Raymond James Financial, Inc.

Raymond James Financial, Inc. (NYSE: RJF) is a leading diversified financial services company providing private client group, capital markets, asset management, banking and other services to individuals, corporations and municipalities. The company has approximately 8,600 financial advisors. Total client assets are \$1.16 trillion. Public since 1983, the firm is listed on the New York Stock Exchange under the symbol RJF. Additional information is available at www.raymondjames.com.